



Jakarta, 5 Juli 2022
PT WIR ASIA TBK
(BEI: "WIRG")

INVESTOR RELEASE

PT WIR ASIA TBK

RINGKASAN KINERJA Q1-2022

PENDAPATAN USAHA

PT WIR Asia Tbk (BEI: "WIRG" atau "Perseroan"), mencatatkan total pendapatan konsolidasi sebesar Rp301,05 miliar pada Q1-2022, terdapat peningkatan dibandingkan Q1-2021 sebesar Rp144,35 miliar.

Berdasarkan Laporan Keuangan Q1 tahun 2022, secara performa YoY yang dikomparasi dengan Q1 2021, perseroan telah mengalami pertumbuhan dan performa yang sangat positif dengan kenaikan sebesar 109% dari periode yang sama di tahun sebelumnya

Performa positif ini ditunjang oleh pertumbuhan dan performa bisnis dari solusi-solusi yang ada di bawah naungan Perseroan yaitu AR&Co, DAV, dan MindStores yang menawarkan jasa pembangunan solusi dan penyediaan platform berbasis teknologi Augmented Reality - Virtual Reality - Artificial Intelligence.

Perseroan atau dikenal sebagai WIR Group baru mencatatkan saham di Bursa Efek Indonesia (BEI) pada tanggal 4 April 2022. Melalui Penawaran Umum Saham Perdana (*Initial Public Offering/IPO*), WIR Group melepas 2,33 miliar saham baru atau 20% dari modal ditempatkan dan disetor penuh setelah IPO serta 233,7 juta saham tambahan karena terjadi kelebihan pemesanan pada penjatahan terpusat.

Perseroan menyediakan jasa teknologi berbasis AR dengan menggabungkan teknologi VR, AI, IoT, dan teknologi pendukung lainnya sebagai sarana untuk menghasilkan ide dan produk yang memungkinkan interaksi antara dunia virtual dan dunia nyata yang disesuaikan dengan kebutuhan masing-masing konsumen.

BEBAN POKOK PENDAPATAN

Beban pokok pendapatan pada Q1-2022 tercatat sebesar Rp249,46 miliar, peningkatan sebesar 99% YoY dari Rp125,66 miliar pada periode yang sama di tahun lalu. Peningkatan beban pokok pendapatan disebabkan oleh meningkatnya pendapatan pada Q1-2022.

BEBAN USAHA

Beban usaha meningkat sebesar 297% YoY menjadi Rp36,45 miliar di Q1-2022 dibandingkan sebesar Rp9,19 miliar pada Q1-2021. Peningkatan pada beban usaha di periode tersebut terutama disebabkan oleh perluasan lini bisnis WIRG sejalan dengan pertumbuhan pendapatan Perseroan.



EBITDA DAN LABA BERSIH

Pada Q1-2022, EBITDA Perseroan tercatat sebesar Rp17,71 miliar, meningkat sebesar 39% YoY dari Rp12,75 miliar pada Q1-2021, menunjukkan penurunan pada margin EBITDA sebesar 5,88% dari 8,84% di tahun sebelumnya. Di sisi lain, laba bersih WIRG tumbuh dengan baik sebesar 73% YoY, dari Rp8,43 miliar pada Q1-2021 menjadi Rp14,63 miliar pada Q1-2022, mewakili margin laba bersih sebesar 4,86%.

KOMENTAR DARI MICHEL BUDI WIRJATMO, DIREKTUR UTAMA WIRG

"WIRG senantiasa mempertahankan posisinya di tengah kondisi makro yang penuh tantangan, didukung oleh eksekusi yang kuat dari berbagai inisiatif strategis untuk memberikan keuntungan jangka panjang bagi para pemegang saham. Hasil Q1-2022 kami menunjukkan pencapaian yang signifikan. Hal ini menunjukkan komitmen WIRG untuk terus melanjutkan kepercayaan pemegang saham dengan terus mengembangkan inovasi guna memberikan solusi teknologi bagi beragam sektor agar dapat menghadapi tantangan di era digital tanpa batas ini."

RINGKASAN KINERJA KEUANGAN | Q1-2022

Ikhtisar Keuangan

URAIAN	Periode tiga bulan yang berakhir pada tanggal 31 Maret		DESCRIPTION
	2022	2021	
Pendapatan	301.054.924.726	144.355.826.856	Revenue
Laba Kotor	51.584.995.130	18.689.621.609	Gross Profit
Laba Usaha	15.130.053.968	9.500.456.837	Operating Income
Laba Bersih Tahun Berjalan	14.637.824.807	8.443.814.598	Net Income for the Year
Laba Bersih Tahun Berjalan			Net Income for the Year attributable
Ditribusikan kepada:			to:
Pemilik entitas induk	5.315.647.456	7.655.155.193	Owners of Parent Entity
Kepentingan non-pengendali	9.322.177.351	788.659.405	Non - Controlling Interest
Jumlah Laba Komprehensif	14.637.824.807	8.443.814.598	Total Comprehensive Income
Modal Kerja Bersih	46.741.800.000	46.741.800.000	Net Working Capital
Jumlah Aset	299.067.979.993	247.728.762.953	Total Assets
Jumlah Liabilitas	134.018.840.202	97.317.447.969	Total Liabilities
Jumlah Ekuitas	165.049.139.791	150.411.314.984	Total Equity

--Selesai--

Tentang PT WIR Asia Tbk

WIR Group adalah salah satu pelopor perusahaan berbasis augmented reality (AR) di Asia Tenggara yang sudah membangun solusi untuk puluhan industri mancanegara dengan mengkombinasikan teknologi imersif seperti Virtual Reality (VR) & Artificial Intelligence (AI) dan telah mendapatkan 5 (lima) paten global untuk AR yang teregistrasi pada Patent Cooperation Treaty (PCT).



Sejak 2009, WIR Group telah menyelesaikan ribuan proyek dan melayani lebih dari 20 negara termasuk di antaranya Amerika Serikat, Jerman, Spanyol, Nigeria, Singapura, Malaysia, Thailand, Filipina, Myanmar & banyak lainnya. Selain itu, WIR Group juga telah mendapatkan banyak pengakuan Internasional di antaranya Excellent Communications Design Apps dalam German Design Award 2020, AR Best Campaign at the Augmented World Expo's 7th Annual Auggie Awards 2015 dan 2016 di Silicon Valley, Innovation 40 dari The New Economy London di London Stock Exchange, dan Metaverse Tech Companies to Watch in 2022 versi Forbes.

Perseroan dan Perusahaan Anak (selanjutnya disebut sebagai "WIR Group") kemudian menyelesaikan berbagai proyek di bidang edukasi, penerbitan, dan game. WIR Group pada 2015 memperluas kegiatan usahanya untuk memberikan jasa layanan media/iklan, melalui unit teknologi DAV dan perdagangan ritel melalui Mind Store. Pada 2019, Perseroan membentuk unit teknologi Minar di bawah PT Mata Nilai Republik untuk mengembangkan AR *geo location-based gaming*. Pada tanggal 04 April 2022, PT WIR ASIA Tbk atau dikenal WIR Group resmi mencatatkan saham di Bursa Efek Indonesia (BEI) dengan kode saham WIRG.

Untuk informasi lebih lanjut dapat menghubungi:

Corporate Secretary

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Jakarta, July 5, 2022
PT WIR ASIA TBK
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INVESTOR RELEASE

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Q1-2022 RESULTS SUMMARY

OPERATING REVENUES

PT WIR Asia Tbk (IDX: "WIRG" or the "Company"), recorded a total consolidated revenues of Rp301,05 billion in Q1-2022, increased from that in Q1-2021 of Rp144,35 billion.

Referring to the Q1 2022 Financial Report, based on YoY performance compared to Q1 2021, the company has experienced very positive performance growth with an increase of 109% from the same period in the previous year.

This positive performance was supported by the growth and good performance of the business units under the Company, namely AR&Co, DAV, and MindStores, which offer services in the form of developing solutions and providing platforms based on Augmented Reality - Virtual Reality - Artificial Intelligence technology.

The Company, known as the WIR Group, just listed its shares on the Indonesia Stock Exchange (IDX) on April 4, 2022. Through the Initial Public Offering (IPO), WIR Group released 2.33 billion new shares or equivalent to 20% of the issued and fully paid capital after the IPO, as well as an additional 233.7 million shares due to oversubscription in the centralized allotment.

The Company provides AR-based technology services by combining VR, AI, IoT, and other supporting technologies as a means to generate ideas and products that enable interactions between the virtual world and the real world that are tailored to the needs of each consumer.

COST OF REVENUES

Cost of revenues in Q1-2022 were recorded at Rp249,46 billion, an increase of 99% YoY from Rp125,66 billion in the same period last year. The increase in cost of revenues was due to an increase in revenue in Q1-2022

OPERATING EXPENSES

Operating expenses increased by 297% YoY to Rp36.45 billion in Q1-2022 compared to Rp9.19 billion in Q1-2021. The increase in operating expenses during this period was mainly due to the expansion of the WIRG business line, in line with the growth of the Company's revenue.



EBITDA AND NET PROFIT

In Q1-2022, the Company's EBITDA was recorded at Rp17,71 billion, increased by 39% YoY from Rp12,75 billion in Q1-2021, indicating a decrease in EBITDA margin of 5,88% from 8,84% in the previous year. On the other hand, WIRG's net profit grew well by 73% YoY, from Rp8,43 billion in Q1-2021 to Rp14,63 billion in Q1-2022, representing a net profit margin of 4,86%.

REMARK FROM MICHEL BUDI WIRJATMO, PRESIDENT DIRECTOR OF WIRG

"WIRG continues to maintain its position in the midst of challenging macro conditions, supported by the strong execution of various strategic initiatives to provide long-term benefits for our shareholders. Our Q1-2022 results reflect significant achievements. This shows WIRG's commitment to always uphold the trust of shareholders by continuing to develop innovations to provide technological solutions for various sectors and help them face challenges in this frameless digital era."

SUMMARY OF FINANCIAL PERFORMANCE | Q1-2022

Financial Overview

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About PT WIR Asia Tbk

WIR Group is one of the pioneers in the Southeast Asian Augmented Reality (AR) technology industry that has developed solutions for numerous foreign companies by combining immersive technology such as Virtual Reality (VR) & Artificial Intelligence (AI), and the holder of 5 (five) global patents for AR registered with the Patent Cooperation Treaty (PCT).

Since 2009, WIR Group has completed thousands of projects and served clients in over 20 countries including the US, Germany, Spain, Nigeria, Singapore, Malaysia, Thailand, the Philippines, and Myanmar. WIR Group has received multiple international acknowledgments and accolades, such as the *Excellent Communications Design Apps* in the



2020 German Design Award, *AR Best Campaign* at the Augmented World Expo's 7th Annual Auggie Awards in 2015 and 2016 at the Silicon Valley, *Innovation 40* from The New Economy London in London Stock Exchange, and *Metaverse Tech Companies to Watch in 2022* according to Forbes.

The Company and its Subsidiaries ("WIR Group") has completed numerous projects in the field of education, publishing and gaming. In 2015, WIR Group expanded its scope to offer media/advertising services through its technology unit DAV, and retail trade service through Mind Store. In 2019, the Company established Minar technology unit through PT Mata Nilai Republik to develop AR geo location-based gaming. On April 4, 2022, PT WIR Asia Tbk officially listed its shares on the Indonesian Stock Exchange under ticker symbol WIRG.

For further information please contact:

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